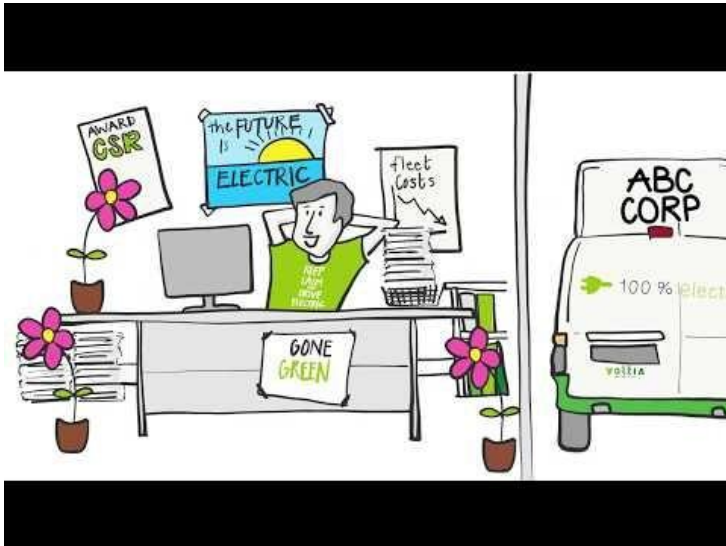


VOLTIA

eFleet Advisory Deployment Plan

Switching Conventionally Fueled LCV Fleets to Electric - NOW



Online eFleet Suitability Assessment

Easy to use
Do it yourself
Free
No Commitment
No Risk
First Step
Market Knowledge

The screenshot shows a mobile application interface for an eFleet Suitability Assessment. It consists of several question-based sections:

- Which is your typical use pattern?** A multiple-choice question with options: A. Rural (selected), B. City & Suburbs, and C. Highway.
- What's the maximum speed you usually drive?** A multiple-choice question with options: A. Up to 110 km/h or more, B. Up to 90 km/h (selected), and C. lower speeds.
- What is your average daily mileage?** A slider question with a range from 60 km to 300 km. The current value is 250 km.
- How frequently do you drive substantially more than your average daily distance?** A multiple-choice question with options: A. usually don't, B. once a month (selected), C. once a week, and D. twice a week or more.
- Do you return to your depot?** A multiple-choice question with options: A. Yes (selected) and B. No.
- How much time per day do you usually spend in your depot for reloads, cumulatively?** A slider question with a range from 0 to 1 hour. The current value is 0.5 h.
- Are you going for a regular panel-van?** A multiple-choice question with four options, each with a corresponding icon: A. Panel van / wagon, B. Cargo box (selected), C. Pick-up, and D. Chassis cab.
- How much weight do you need to be able to load to your vehicle?** A slider question with a range from 0 to 1000 kg. The current value is 800 kg.

Interviews with:

- Fleet managers
- Drivers
- Operations
- Finance
- Leadership



Data on driving patterns & needs:

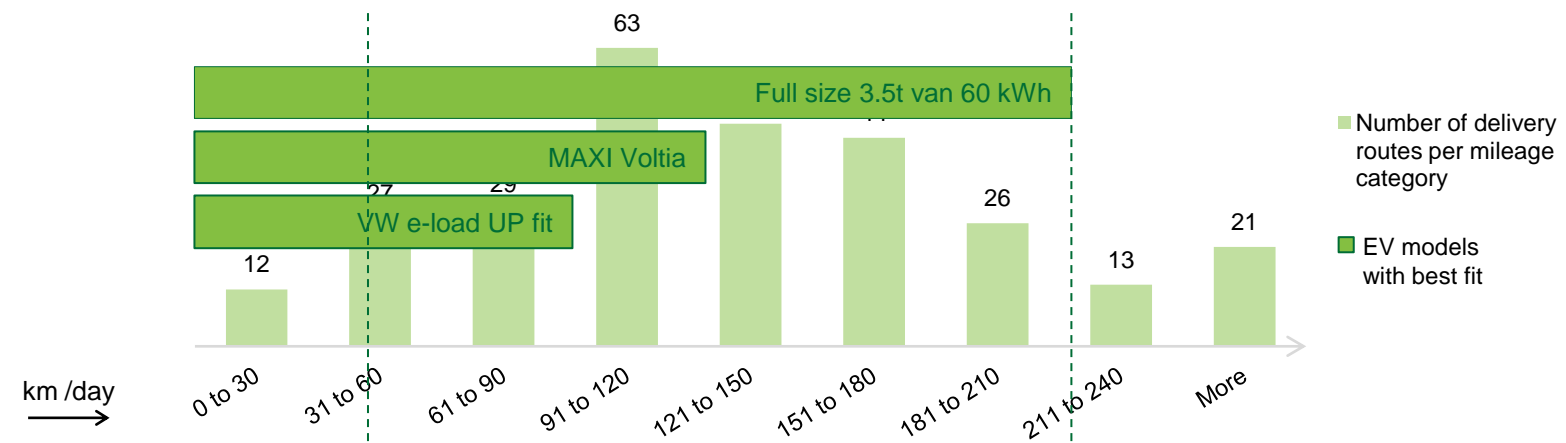
- Operational objectives
- Operational needs (size, range, payload)
- Routes
- Times
- Patterns (i.e., stops, downtime)

Analysis of:

- Depot/parking
- Charging opportunities
- Financial situation

Voltia Deployment Plan Sample Analysis- BATTERY RANGE

TF Logistics routes distribution per average daily mileage (a histogram):v



Little fuel savings & impact; TCO & economics not sound

OPPORTUNITY WINDOW

Affordable EVs
Medium impact & fuel savings



High-end EVs
optimized electric TCO
high impact & fuel savings

Increasingly complex re-charging solutions; too-frequent charging

THANK YOU

Voltia.com

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We want to help covert diesel fleets to
electric, so please don't hesitate to
contact us